

Top Plastics Industry Talent Profiles Available Now

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★ Candidate ID: MR279335 – Sales Manager

Why This Candidate Stands Out

An accomplished sales professional with more than 20 years of B2B sales experience, including approximately 10 years focused on the plastics and flexible packaging industry. This candidate combines full cycle sales, strategic account development, new customer acquisition, and consultative selling experience across multi state Midwest territories.

Key Highlights:

- More than 20 years of B2B sales experience
- Approximately 10 years in plastics and flexible packaging
- Managed portfolios of up to 35 accounts
- Experience with enterprise, mid market, and industrial manufacturing customers
- Extensive flexible packaging product experience
- Full cycle sales and new business development experience
- Multi state territory management throughout the Midwest
- Strong self directed prospecting and pipeline development experience
- Coordinates product sampling, validation, and implementation

Scope of Expertise:

B2B Sales, Flexible Packaging, Plastics, Business Development, Strategic Account Development, New Customer Acquisition, Consultative Selling, Territory Management, Account Management, Pipeline Development, Product Presentations, Customer Relationship Management.

Tools & Systems:

Seamless AI, ZoomInfo, LinkedIn.

Executive Summary:

A highly experienced B2B sales professional with extensive plastics and flexible packaging expertise. Brings a disciplined approach to prospecting, account development, consultative selling, and long term customer growth while coordinating closely with technical and operational teams.

Ideal For:

Plastics and flexible packaging organizations seeking an experienced Sales Manager with full cycle sales, strategic account development, and multi state territory experience.

★ Candidate ID: MR278986 – Maintenance Technician / Industrial Electrician

Why This Candidate Stands Out

A technical manufacturing maintenance professional with approximately 15 years of manufacturing maintenance experience, including 10 years in the plastics manufacturing industry. This candidate specializes in injection molding equipment, industrial maintenance, field service, and complex equipment troubleshooting.

Key Highlights:

- Approximately 15 years of manufacturing maintenance experience
- 10 years in plastics manufacturing
- Strong specialization in injection molding equipment
- Hands on troubleshooting and repair experience
- Extensive experience with temperature control units, chillers, pumps, motors, grinders, valves, and sensors
- Mechanical, electrical, hydraulic, and pneumatic troubleshooting
- Allen Bradley PLC troubleshooting experience
- Reads electrical schematics, mechanical drawings, P&IDs, and technical manuals
- Preventive maintenance and complex equipment failure diagnosis

Scope of Expertise:

Manufacturing Maintenance, Injection Molding, Industrial Maintenance, Field Service, PLC Troubleshooting, Electrical Troubleshooting, Mechanical Troubleshooting, Hydraulics, Pneumatics, Preventive Maintenance, Equipment Repair, Technical Support.

Tools & Systems:

Microsoft Excel, Microsoft Outlook, Microsoft Word, Allen Bradley PLCs.

Executive Summary:

An experienced maintenance professional with strong plastics manufacturing and injection molding expertise. Combines hands on technical troubleshooting with field service and customer support experience to resolve equipment issues and minimize manufacturing downtime.

Ideal For:

Plastics manufacturing organizations seeking a Maintenance Technician or Industrial Electrician with injection molding and industrial maintenance experience.

★ Candidate ID: MR71952 – Maintenance Manager / Operations Manager / Plant Manager

Why This Candidate Stands Out

A seasoned plastics manufacturing professional with extensive experience leading maintenance, operations, and process improvement initiatives across high volume manufacturing environments. This candidate brings hands-on expertise across multiple plastics processes combined with plant leadership, equipment investment, facility launch, and continuous improvement experience.

Key Highlights:

- Extensive plastics manufacturing experience
- Leadership across maintenance, operations, and process improvement
- Injection molding and extrusion expertise
- PET recycling and fiber molding experience
- Strong plastic processing knowledge
- Supported complex manufacturing systems and equipment installations
- Experience supporting plant startups
- Managed large technical teams
- Managed multimillion dollar equipment investments
- Strong Lean Manufacturing, TPM, 5S, and structured problem solving experience
- Improved equipment uptime, process stability, and operational efficiency

Scope of Expertise:

Plastics Manufacturing, Maintenance Leadership, Operations Management, Plant Management, Injection Molding, Extrusion, PET Recycling, Fiber Molding, Plastic Processing, Preventive Maintenance, Process Improvement, Equipment Installation, Plant Startups, Lean Manufacturing, Total Productive Maintenance, 5S.

Tools & Systems:

Maximo CMMS, Limbo CMMS, JD Edwards, SAP, Oracle, Microsoft Word, Microsoft Excel, TeamViewer, SharePoint.

Executive Summary:

A plastics manufacturing leader combining technical expertise with proven leadership across maintenance, operations, and process improvement. Experienced supporting large scale facility launches, manufacturing systems, technical teams, and continuous improvement initiatives.

Ideal For:

Plastics manufacturing and packaging organizations seeking a Maintenance Manager, Operations Manager, Manufacturing Manager, or Plant Manager.

★ Candidate ID: MR279407 – Process Engineer

Why This Candidate Stands Out

A Process Engineer with approximately eight years of plastics manufacturing and process engineering experience, including approximately three years of hands-on injection molding process engineering. This candidate brings experience across process development, validation, optimization, troubleshooting, and production support for polymer based manufacturing applications.

Key Highlights:

- Approximately 8 years of plastics manufacturing and process engineering experience
- Approximately 3 years of hands on injection molding process engineering
- Process development and machine setup experience
- Process validation and optimization expertise
- Reduced scrap and improved yields
- Experience supporting production through development, validation, training, and production handoff
- Strong IQ/OQ/PQ process validation experience
- Defines robust process windows and optimizes critical process parameters
- Experience with plastic coating technologies
- Gravure and reverse gravure coating experience
- Thin film processing, web handling, and extrusion experience
- Supports automation and continuous improvement initiatives

Scope of Expertise:

Process Engineering, Plastics Manufacturing, Injection Molding, Process Development, Process Validation, Machine Setup, Process Optimization, Troubleshooting, IQ/OQ/PQ, Thin Film Processing, Plastic Coating, Extrusion, Automation Support, Continuous Improvement.

Tools & Systems:

Microsoft Office.

Executive Summary:

A plastics Process Engineer with experience developing, validating, and optimizing polymer manufacturing processes. Combines injection molding expertise with broader experience in coatings, thin film processing, extrusion, automation support, and regulated manufacturing applications.

Ideal For:

Plastics manufacturers seeking a Process Engineer with injection molding, validation, process optimization, and polymer processing experience.

★ Candidate ID: MR279178 – Account Manager

Why This Candidate Stands Out

An Account Manager with eight years of experience in the custom plastics manufacturing industry, supporting high performance engineered plastic components, including CNC machined and custom manufactured products. This candidate manages approximately 180 customer accounts representing roughly \$5M in annual revenue.

Key Highlights

- 8 years of custom plastics manufacturing industry experience
- Manages approximately 180 customer accounts
- Portfolio represents roughly \$5M in annual revenue
- Supports aerospace, electrical, medical, automotive, and power generation industries
- Experience with high performance engineered plastics
- CNC machined and custom manufactured products experience
- Manages the full customer lifecycle

- Prototype development, quoting, and application support experience
- Coordinates production and quality issue resolution
- Developed new business through trade shows and relationship building
- Experience expanding existing customers into long term strategic partnerships
- Strong cross functional coordination with engineering, quality, manufacturing, purchasing, and operations

Scope of Expertise

Account Management, Custom Plastics Manufacturing, High Performance Plastics, CNC Machining, Custom Manufacturing, Application Support, OEM Accounts, Prototype Development, Quoting, Business Development, Customer Relationship Management, Technical Coordination.

Tools & Systems

E2, JobBOSS, Microsoft Office.

Executive Summary

An experienced custom plastics Account Manager combining technical coordination with strategic customer relationship management. Manages a substantial customer portfolio while supporting projects from prototype and quotation through production and ongoing account development.

Ideal For

Plastics manufacturers seeking an Account Manager capable of supporting larger, strategic accounts across technical manufacturing markets.

★ Candidate ID: MR229178 – Process Engineer

Why This Candidate Stands Out

An experienced injection molding and Process Engineer with approximately five years of specialized Liquid Silicone Rubber injection molding experience in regulated medical device manufacturing, along with prior thermoplastics processing experience.

Key Highlights

- Approximately **5 years of specialized LSR injection molding experience**
- Experience within regulated medical device manufacturing
- Prior thermoplastics processing experience with PE, PP, and PC
- Led approximately **30 NPI and process validation projects**
- Strong process development and troubleshooting expertise
- IQ/OQ/PQ validation and DOE experience
- Two shot molding and overmolding expertise
- Hot and cold runner system experience
- Valve gate, metering, and mixing system knowledge
- Automation equipment and vision inspection systems experience
- Root cause analysis and continuous improvement expertise
- Reduced cycle times and scrap
- Supported ISO Class 7 and ISO Class 8 cleanroom manufacturing

Scope of Expertise

Injection Molding, Process Engineering, Liquid Silicone Rubber, Liquid Injection Molding, Two Shot Molding, Overmolding, Process Validation, NPI, Process Optimization, IQ/OQ/PQ, DOE, Cleanroom Manufacturing, Automation, Root Cause Analysis, Continuous Improvement.

Tools & Systems

Microsoft Office, Microsoft Project, Kaizen Boards.

Executive Summary

An injection molding Process Engineer with specialized LSR expertise in regulated medical device environments. Brings hands on process development, validation, NPI, automation, and continuous improvement experience while managing projects from tooling introduction through production readiness.

Ideal For

Plastics and medical device manufacturers seeking a Process Engineer with LSR injection molding, process validation, NPI, and regulated manufacturing experience.